

Company Profile

# Who we are

Looking for a service provider that cares about the quality of their services as well as concerns of their customers?

Look no further

**Umba Concepts Limited** is a committed to excellence in all that we do. We believe that on time delivery of the highest quality projects for the best value is only part of the equation. The experience is a process just as important as the results. We create positive, memorable experiences and lasting relationships because our actions are guided by our valves.

If you are seeking general constructing, architecture, landscape and interior works. Umba is the right choice for your next project. We employ an unmatched combination of knowledge, skill, experience, integrity and commitment to the needs of the customer.

Umba uses innovative construction methods and problem solving approaches to respond uniquely and specifically to each customer's needs. We are fast forward-thinking company with impeccable attention to every detail and experience.

"We turn your imagination into a reality."

#### **Vital Information**

Telephone:

Address: Umba Concepts Limited

Plot 6/8 Nakasero lane, Kyagwe Road,

Kisozi complex,

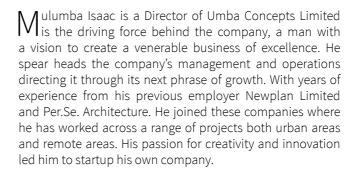
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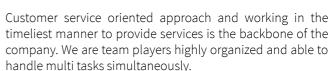
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# **Company History**



The company was originally purely an architectural design company founded in 2011 as Blancsley Limited dealing in a multitude of challenging architectural projects but it has expanded its scope of services over the years which led to the establishment of Umba Concepts Limited in 2015. Umba is a Swahili word meaning to design/create. Its a Ugandan architectural, interior designing, landscape and construction company. We have built a reputation for delivering innovative solutions in the remodeling, designing homes and boutiques. Since the primary focus has been upon serving various individuals through this we have developed a customer business philosophy.

Today we are committed to delivering exceptional project performance to ensure the success of our clients, as well as growing the most capable people in the industry. As we look back with pride on the successful projects of our employees past, we remain keenly aware that the challenges and accomplishments to come will further define fundamental character of our company. We eagerly look forward to building that further as we continue to challenge ourselves to become and remain the very best in the industry.



We pride ourselves on our ability to listen to our clients' needs and preferences, interpret these needs and then transform them into beautiful and comfortable places. Our attention to detail is key to makeup our homes and businesses place of "lived art".

Umba Concepts doesn't have a "signature style." We deliberately allow our clients' tastes and desires to direct the course of design. We strive to provide our clients with an interactive design experience. We find that through this process our clients' partake in a creative and thought provoking experience that results in a unique well crafted and beautiful place.

With the new engineering developments and challenges in the field of architecture and construction the demand of these services is on the rise. With exponential growth in construction demand, we fully equipped to face the challenges of tomorrow.

The success story of Umba is in line with a vision of state of art, hard work with dedicated and qualified teams having a professional background, vision and innovative skills. We believe 'detail' is our success story, whether it is through first understanding our client's needs or understanding how the building will be used.













Sustainable construction practices attempt to minimize the impact that the building process, as well as the operation of the complete building has on the environment.

At Umba Concepts Limited we work with architects, interior designers, engineers and our clients to design and construct eco-friendly buildings and facilities. Our strength lies in our ability to understand costs, materials and constructability issues associated with sustainable construction practices. It's combined with our proven execution in the field, enables owners to measure the effective performance of their building on the bottom line, delivers a healthy environment for the users, and minimizes the impact on the environment.

#### Strategic Plan

This is a road-map for creating future of our company. As employees and employers we help chart our course and shape our future, which begins with our vision, mission and core values.

#### Vision

To be the leader in customer satisfaction, innovation and superior quality solution. We are the architect of responsive fast, cost effective and creative solution to our clients benefit, compensation and their critical needs, help maintain existing companies and assist our clients in making their dreams become a reality. 🤊

#### 6 Mission

Umba Concepts Limited seeks to deliver unique aesthetic designs which exceed the expectations of the clients. 9

#### Our core values

- ♦ We believe in treating our customers with respect and fairness.
- ♦ We grow through creative, invention and innovation.
- We integrate honesty, integrity and business ethnics into all aspects of our business functioning.
- Safety
- Excellence
- ◆ Cost consciousness

#### Goals

- » Constant creativity in all aspects; home improvements, workplaces, remodels and renovations
- » Provide the highest quality service, above and beyond our
- » By 2020 we will be one of most recognized company in our
- » Diversify client base for maximum repeat business.

#### Safety

Manpower of Umba is its most valuable resource. Expectations and results are based upon a full and comprising to provide a safe and working environment. We have developed a health and safety culture driven by a goal "ALL ACCIDENTS CAN BE 

Trained and competent staff PREVENTED."

The culture has instilled employees with the conviction that every accident is preventable. The company fully acknowledges that by complying with stringent Health, Safety and environment procedures accidents can be prevented.

Expectations and results are based upon a full and comprising commitment to provide a safe and healthy working environment.

Safety requires the full participation of everyone, everyday and it is a condition of employment. We provide employees with the resources, tools and training necessary to create the safest possible work environment.

Some of the procedures we use:

- ◆ Full range of Personal, Protective Equipment
- ◆ Safe tools and equipment
- ◆ Regular on site safety audits.



The Managing Director and management of Umba are committed to operate every aspect of the business to those standards that offer the highest possible quality of service to all clients.

The people who make up the team embody our values of strength, performance and passion. Our employees have strong connections to these ideals which has contributed significantly to the progressive growth, success and leadership of our company. They have helped as develop the solutions, systems and projects we deliver for our clients required to bring innovation, quality and value to the project.

Umba has an experience of professional employees who are committed too getting the job done right. Whether the job is as small as a sanitary repair and maintenance or as large as constructing your custom dream house.

Umba has 14 permanent employees the majority of whom hold professional degrees. In addition to its own staff, the company draws on a network of professionals within its various fields of operation. Our qualified professionals have a common specialty, they have a good understanding of the local conditions in Uganda and the region.

### **Quality Control**

#### **Customer first**

Umba has created a platform for receiving, recording, analyzing, forecasting and taking corrective actions on all non-conformities or complaints pointed out by customers. Customers' complaints are entertained through corrective and preventive action.

#### **Training**

We provide range of training required to perform their assign responsibilities; this includes orientation training job/equipment related training, managerial and refresher training.

#### **Determine Training needs**

All employees are assessed to determine adequacy of their existing training / qualification and to propose what additional training they require.



### **Services**

Umba is proud to offer a wide range of services, solutions to its clients. We also understand that all clients' needs are not the same, which is why if you cannot see exactly what you are looking for, our team will gladly guide you through all options available and tailor a solution to better fit customers.

Umba offers constructing services, our expertise is new custom homes and extensive renovations but we look at any project that is within the parameters of our experience and achieving the same standard of excellence that we strive for in every job.



## **General constructing**

Since we believe that buildings are the reflection of the people who build them, we hire leaders of esteemed character who are fair, kind and considerate. By attracting and retaining the best construction professionals. We are able to maintain the highest standards and ethics. We consider building to be truly collaborative process; that is why we work with our clients to make sure their investment is completed as smooth as possible. When you come to us with a project vision, we tailor our capabilities to meet your specific needs.

Custom homes, workplace additions and extensive renovations are services that our team specializes in. Whether this is your first home, your dream house or workplaces Umba offers a competitive pricing and a quality product.







#### **Construction Consultation**

We provide our clients with unique solutions at every phase of development. Umba tailors pre-construction to satisfy the demands of each project. We provide consultation services, problem inspection and diagnosis.













If you are looking for a complete design/build services in a dependable company then Umba it is.

In our design and construct process, we blend fine architectural design, quality craftsmanship and cost control. Umba architects can be proud of its profound level of knowledge in the mixed nature of construction and renovations projects, and boast of both confidence of its clients and esteem of the profession.













## Wardrobes

At Umba we design and customize fitted wardrobes using different kind of finishes depending on clients' needs. They range from solid wood ,melamine faced board, veneer boards, paper finish foils, modern finishes, PVC wraps wood, spray painted slabs, particle board, MDF and ply.











We specialize in incorporating innovative products and concepts that are simply stunning and often the industry standards. We come up with unique ideas for interior spaces of our clients. We use various disciplines and elements of interior design by focusing on practical application and implications of our concepts.

We work with an eagle's eye towards achieving the ultimate contemporary style with special focus on architecture, furniture, interior lighting and other miscellaneous components of contemporary design. Anyone with a sense of style would realize what trends are coming up in the interior designing when they take a tour of our finished project.

Our success comes from meticulous planning at the beginning of the interior designing services for discerning, quality conscious clients in experiencing outstanding design concepts be it for their dream home, boutique, offices or business.

Interior Design's scope of service includes; Painting, Shop fiitings, flooring, Office partitions, carpeting, Window blinds, Wardrobes, Kitchen cabinets, Bathrooms, ceillings and lighting.













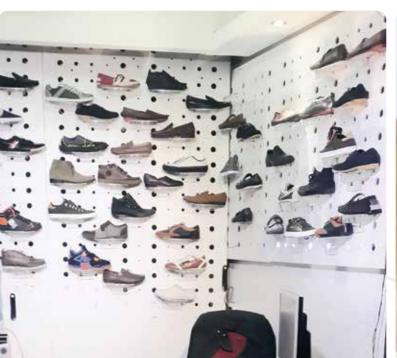
We also know that shop fronts play major role when it comes to opening a successful business. This is why we pay special attention to detail and offer you a wide range of finishes that will make your shop fronts very appealing.

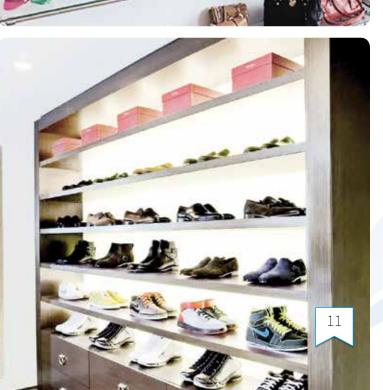
The interior of your shop is equally important, we pay special attention to its aesthetic appeal, and at the same time we focus or transforming it into a user friendly place, that will make customers feel comfortable and find everything they need. This combination has a double effect, increasing sales and ensuring customers will always return time and time again.































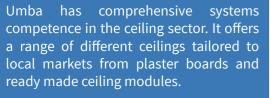












Umba concepts Limited ability to welcome and master this trend for fresh, diverse applications. Whether wood or curved ceilings, innovative wall panels, or a unique floating design. Umba's integrity in workmanship and use of quality products, accomplishes an end result that satisfies the look and feel of the project.

Umba views the ceilings as an entity itself. If its about implementing creative visions, Umba offers the technical ability to provide a solution. Umba is able to cater to all tastes from simple clean lines of modern era .We create an entirely new and unique design according to your specifications.









Bar and Restaurants rely heavily on visual first impressions. It is important to try and create a relaxing atmosphere. This can be achieved through mood lighting, sumptuous seating and elegant furnishing. We at Umba will help you to realize this.

Our cutting edge design consultancy team can assist you choosing your interior furnishings, fit outs, fabrics and lighting, infact everything you may need to make that subtle difference. Umba delivers a unique product that strives for efficient, cost effective, solutions with the understanding of each restaurant client's objectives, brand, customer and architectural environment.





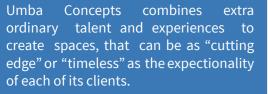












Umba is committed to achieving the highest level of design with a "turn-key" approach through their services offered .Our designers successfully participate in projects from initial concepts, furniture and decorative item selection s ,construction document ,production budgeting ,project coordination always with precision ,professionalism, attention to detail ,exceptional customer service and expert project management skills.

























Umba will work with you to create a kitchen to suit your lifestyles choices, needs and budget. Umba has proactively elevated it's design concepts and product range.

A well planned kitchen is an asset and will make cooking less of a chore. Kitchen is the key place which plays a major role in every home. Keeping this in mind we blend aesthetics and functionality in our kitchens.

Today the kitchen is alot more than somewhere to do the cooking. It also a mixture of dinning room, living room, discussion room and play room, it's the heart of home.



Remodeling your kitchen is a big decision for any home owner. It's not only a financial investment, but also an investment of your time; that is why you want to get it right the first time and for the process to be as smooth as possible.

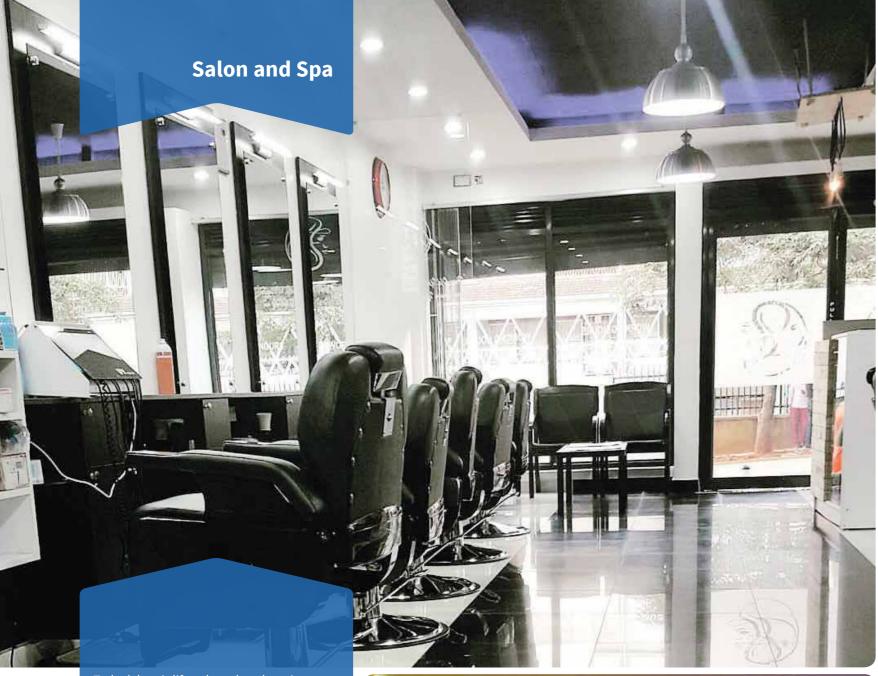
Choosing a complete kitchen remodel by Umba streamlines the entire remodeling process resulting in less headaches for you, the client and achieves the ultimate goal-a beautiful well designed and functional kitchen.



















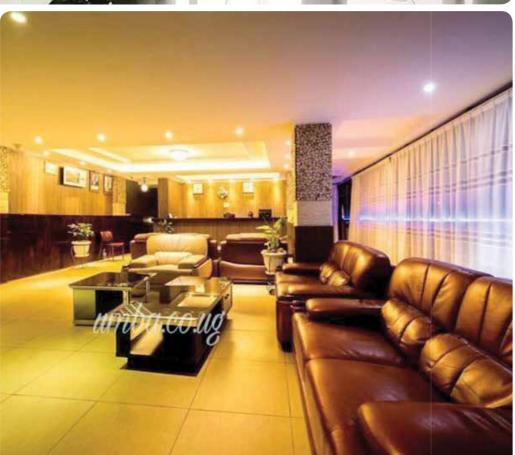
Today's hectic lifestyle and work environment has increased the stress level of people. It has resulted in many people approaching a salon or spa to completely de-stress themselves and also enhance their looks. Its important to create prefect ambiance and decorate the salon or spa.

At Umba we suggest the ideas which will help to enhance the visual appeal of spa or salon that reflects an aura of style.

#### Terrazo

We provide all the supplies and skilled labour needed for a project, eliminating the need to hunt down all the components for your terrazzo.

Terrazo has the lowest cycle cost for flooring options, lasting for generation, easy to maintain, captivates everyone with design aesthetics. Terrazzo is not just a flooring options. Terrazzo is an investment in the future for all property owners







Umba provides office fitouts and commercial partitions that can help a business create the professional image and effective working space that any company requires for both it's customers and staff. Office fit outs, renovations, new designs and smart layouts can boost morales improve productivity, reduce sick days, increase productivity and make effective use of valuable space.

From initial concept to the completion of your project Umba will deliver an efficient workspace to you, on time and on budget. We understand that you have a business to run and don't have time to oversee every little detail in your commercial fit out. We pride ourselves in taking on the stress from your refurbishment project, leaving our clients free to focus on the work they do best.















Umba has the expertise and capability to provide a full range of services to our clients.

These services include:

- ♦ Architectural services
- Construction and construction consultation to owners of new projects and existing buildings.
- ♦ Repair and maintenance services for plumbing and sanitary systems—toilets, bathrooms, kitchens other include roofs, tables, chairs, lockers, doors, locks and windows.
- ♦ Renovations for both commercial and residential properties.
- ♦ Interior designing- kitchen cabinets, wardrobes, ceilings, lighting, sound systems.
- ♦ Painting-interiors and exteriors of residential, commercial properties, flats, factories, schools and restaurants.
- ♦ Carpeting wall to wall carpeting, carpet tiles.
- ◆ Flooring- floor tiling-ceramic tiles, laminated board floor, pvc tiles floors, polished concrete and terrazzo.
- ♦ Shop fitting-boutiques, banking halls, ATMs and restaurants.
- ♦ Office partitions-office designs, glass partitions, blockboard partitions, Receptions, aluminum partitions.
- ♦ Window blinds and window films.
- ♦ Landscape for residential and commercial properties.

Umba Concepts Limited is a practiced geared with a high ratio of qualified young professionals ensuring a dynamic professional approach to all levels of design and project executions.



#### Contact us

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